



# WORKSHOP



## MEDICAL DEVICE SOFTWARE: FROM REGULATION TO READY FOR MARKET

23 JUNE 2026  
09:00 - 17:00 CET

PLANEKG/MUNICH,  
GERMANY

### SPEAKERS

**Ruthy Spitzer,**

Business Development Consulting and  
Testing for Medical Device

**Amit Hananel,**

Regulatory Affairs & Quality Leader

**Lisandro Acosta,**

Regulatory and Quality Expert

**Limor Levinsky,**

Project and Product Manager  
Software Expert

**For more information:**

[Medical-Device@mds.eurofinseu.com](mailto:Medical-Device@mds.eurofinseu.com)

### WORKSHOP TOPICS:

- **Medical Device, Wellness, or Borderline?**  
Classifying Software Products Under  
FDA and EU MDR.
- **From Code to Compliance: IEC 62304, FDA  
& EU MDR Software Requirements and  
the Deliverables**
- **Cybersecurity Management, Threat  
Modeling, SBOM & AI/ML Risk - What FDA  
and EU MDR Expect Today**
- **End-to-End Software Traceability: From  
Requirements to Outputs - What  
Regulators Expect and How to Deliver It**
- **Quality-Driven Software Excellence: SW  
development as Best Practice**

# INTRODUCTION

This workshop is designed specifically for medical device companies developing software who need to translate regulatory requirements into practical, defensible, and audit-ready implementation.

Through expert-led, real-world sessions, participants will gain clarity on software classification including medical device, wellness, and borderline products, understand how to correctly implement IEC 62304 across the software lifecycle, and learn how regulators expect manufacturers to address today's most critical topics.

The agenda focuses on what regulators actually review during audits and technical file assessments, helping teams reduce findings, avoid common compliance pitfalls, and accelerate time to market.

What sets this workshop apart is its hands-on, end-to-end approach. Participants are guided from intended use and user needs through system and software requirements, architecture, development, risk management, and all the way to verification, validation, and post-market considerations. The program goes beyond theory to show how to build a coherent, defensible software file that stands up to regulatory scrutiny. The workshop is further enhanced by one-on-one meeting with experienced regulatory and software experts.

## WORKSHOP REGISTRATION

Register via the following link:

<https://form.jotform.com/260878662793475>



09.00 - 09.30

**Arrival, registration, welcome**

09.30 - 09.45

**Opening & objectives**

*Ruthy Spitzer*

09.45 - 10.20

**Medical Device, Wellness, or Borderline?**

**Classifying Software Products Under FDA and EU MDR**

*Amit Hananel*

10.20 - 11.20

**From Code to Compliance: IEC 62304, FDA & EU MDR**

**Software Requirements and the Deliverables**

*Lisandro Acosta*

11:20 - 11.50

**Coffee Break**

11.50 - 12:50

**Secure by design - Cybersecurity Management, Threat**

**Modeling, SBOM & AI/ML Risk - What FDA and EU MDR**

**Expect Today**

*Amit Hananel*

12:50 - 14:00

**Lunch**

14:00 - 14:45

**End-to-End Software Traceability: From Requirements to**

**Outputs - What Regulators Expect and How to Deliver It**

*Lisandro Acosta*

14:45 - 15:00

**Short Coffee Break**

15:00 - 16:00

**Quality-Driven Software Excellence: SW development as**

**Best Practice**

*Limor Levinsky*

16:00 - 16:10

**Closing remarks**

*Ruthy Spitzer*

16:10 - 17:00

**Ask the Expert – 1:1 Consultancy Sessions**

Get expert insights and practical solutions in exclusive one-to-one consultancy sessions.



## **RUTHY SPITZER**

Ruthy Spitzer is a Business Development at Eurofins Li-Med supporting medical device and IVD companies with tailored end-to-end consulting and testing solutions across the product lifecycle.



## **AMIT HANANEL**

Amit Hananel is a senior RA/QA professional with more than 15 years of experience across the medical device and IVD sectors. He bridges science and regulation to enable compliant products and successful FDA and EU MDR submissions. His expertise includes harmonizing quality management systems with ISO 13485, ISO 14971, and IEC 62304, implementing cybersecurity frameworks, and leading AI/ML dataset-quality initiatives to meet regulatory compliance.



## **LISANDRO ACOSTA**

Lisandro Acosta is a QA/RA consultant specializing in medical device and IVD software design controls. He supports companies in applying IEC 62304 across the software development lifecycle, from requirements and architecture to verification, change control, and audit readiness. Lisandro brings hands on expertise with a clear focus on traceability across the medical device system and practical, scalable software processes.



## LIMOR LEVINSKY

Limor Levinsky is an experienced project and product leader with a strong engineering background and over two decades of hands-on experience across medical devices, digital health, and complex regulated systems. She specializes in guiding companies from early concept and intended use definition through design, development, verification, validation, and regulatory submission. Her expertise spans regulatory strategy for FDA and EU markets, IEC 62304 software lifecycle compliance, ISO 13485 quality systems, risk management per ISO 14971, usability engineering, and design controls across hardware-software systems. Limor brings a pragmatic, end-to-end approach—bridging product management, engineering, QA/RA, and clinical stakeholders—to build defensible technical documentation, support audit readiness, and accelerate time to market while maintaining regulatory and quality excellence.

# BRIEF DESCRIPTION OF THE PRESENTATIONS



## **Medical Device, Wellness, or Borderline? Classifying Software Products Under FDA and EU MDR**

**Amit Hananel, Regulatory Affairs & Quality Leader**

This presentation provides an overview of how software-based healthcare products are classified under US and EU regulatory frameworks - covering the spectrum from SaMD and SiMD to IVD software, Clinical Decision Support, borderline products, and general wellness applications. Through real-world case studies and a side-by-side comparison of FDA and EU MDR/IVDR/AI Act requirements, participants learn how intended use claims, labeling language, and user population drive classification outcomes - and why getting this right early is one of the most consequential business decisions in digital health product development.

## **Cybersecurity Management, Threat Modeling, SBOM & AI/ML Risk - What FDA and EU MDR Expect Today**

**Amit Hananel, Regulatory Affairs & Quality Leader**

This presentation focuses on how to build cybersecurity, threat modeling, Software Bill of Materials (SBOM), and AI/ML compliance into a medical device from day one, emphasizing an early, integrated approach to regulatory and security requirements in order to support safer designs, more efficient regulatory submissions, and long-term compliance throughout the product lifecycle.

# BRIEF DESCRIPTION OF THE PRESENTATIONS



## **From Code to Compliance: IEC 62304, FDA & EU MDR Software Requirements and the Deliverables** **Lisandro Acosta, Regulatory and Quality Expert**

This presentation explores IEC 62304 as the foundational standard for medical device software development, while emphasizing that it does not operate in isolation, as additional expectations are introduced through the FDA's 2023 guidance on software functions and the EU MDR Annex I General Safety and Performance Requirements (GSPRs); it highlights the importance of understanding where these frameworks align and where they diverge in order to build a defensible technical file rather than one that results in regulatory findings, and it also addresses key validation topics, including the packaging validation process, testing methods used in packaging validation, and the related documentation requirements.

## **End-to-End Software Traceability: From Requirements to Outputs - What Regulators Expect and How to Deliver It** **Lisandro Acosta, Regulatory and Quality Expert**

This presentation takes a hands-on approach by presenting a set of examples that walk participants through the complete software traceability chain, starting from user needs and intended use, and continuing through system and software requirements, risk management, architectural and detailed design, implementation, and ultimately verification and validation outputs.

# BRIEF DESCRIPTION OF THE PRESENTATIONS



## **Quality-Driven Software Excellence Best Practices and Tools for Regulated Medical Device Development**

**Limor Levinsky, Project Manager & Product Consultant**

This presentation provides a practical overview of best practices, operating models, and tools used to successfully develop medical device and digital health products in regulated environments, focusing on effective team structures, streamlined processes, and simple audit-ready execution.

**REGISTRATION FEE : 195 EUROS, VAT EXCLUDED**  
**WORKSHOP LANGUAGE: ENGLISH**

**THE PRICE INCLUDES: PARTICIPATION IN THE WORKSHOP, LUNCH AND REFRESHMENTS.**  
**YOU WILL RECEIVE CONFIRMATION, PAYMENT AND INVOICING DETAILS BY EMAIL AFTER SUBMISSION.**  
**THE REGISTRATION FEE IS PAYABLE IN ADVANCE BY BANK TRANSFER.**

**Registration link | <https://form.jotform.com/260878662793475>**



**GENERAL TERMS AND CONDITIONS:**

**IN THE EVENT OF CANCELLATION BEFORE MAY 30TH, 50% OF THE FEE WILL BE REFUNDED. CANCELLATIONS RECEIVED AFTER THIS DATE WILL NOT BE REFUNDED.**

**EUROFINS MEDICAL DEVICE SERVICES RESERVES THE RIGHT TO CANCEL OR CHANGE THE PROGRAMME, SPEAKERS, DATE OR VENUE. IF THE EVENT HAS TO BE CANCELLED, REGISTRANTS WILL BE NOTIFIED AS SOON AS POSSIBLE AND WILL RECEIVE A FULL REFUND OF FEES PAID. EUROFINS MEDICAL DEVICE SERVICES IS NOT RESPONSIBLE FOR AIRFARE, HOTEL OR OTHER EXPENSES INCURRED BY PARTICIPANTS.**



**ONE STOP-SHOP SOLUTION FOR YOUR MEDICAL DEVICE NEEDS**

**CONSULTING**

CE, FDA, ROW Regulatory Submission  
 QA/RA Management • Technical Documentation  
 Quality Management System • Training  
 Design Validation • Usability/Human Factor  
 Biocompatibility & Preclinical Safety (Biological  
 Evaluation - Toxicological Risk Assessment)  
 Clinical Evaluation • PMS/PMCF/PSUR  
 ISO 13485 Certified • Certified auditors

**TESTING**

Biocompatibility & Toxicology  
 Cleaning & Reprocessing Validations  
 Chemical & Physical Analysis  
 Distribution & Package Integrity • Electrical Safety  
 Human Factors & Usability  
 Microbiology & Sterility • Mechanical &  
 Functionality • Viral Safety

**STERILE PACKAGING**

Cleaning • Assembly •  
 Packaging (Materials & Design) •  
 Sterilisation • Validations • Documentation  
 Procurement Management

**[EUROFINS.COM/MEDICAL-DEVICE](https://www.eurofins.com/medical-device)**