# WHY CHOOSE US?

# **EUROFINS MICROBIOLOGY**

CREDIBLE RESULTS. INCREDIBLE SERVICE.™



#### ISO 17025

Food Safety is a growing concern and the use of an accredited laboratory is not just an extra boost of confidence in your results, but rather a necessity. Eurofins Microbiology is accredited to ISO 17025 and our internal procedures go above and beyond the required standard, giving our clients affirmation in quality analyses.

#### LAB DESIGN

Our microbiology laboratories are designed specifically with quality and efficiency in mind. A linear workflow ensures samples and personnel progress in one direction, minimizing chances of cross-contamination. High risk samples are segregated from the main workflow, further reducing the risk of cross-contamination. Eurofins also follows LEAN manufacturing concepts, minimizing waste, inefficiency, and errors while maximizing quality, and utilization of staff and supplies – resulting in cost savings that can be passed on to the customer.





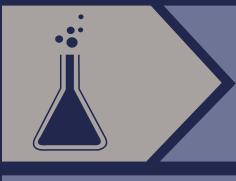
#### **EUROFINS LIMS**

Eurofins utilizes a custom-built, detailed and process-driven laboratory information management system (LIMS) to ensure accuracy, efficiency, and rapid reporting.

## PERSONALIZED RELATIONSHIPS

Our personable and knowledgeable staff serve as an extension of your business to advance your growth. Eurofins is interested in building strategic partnerships with our customers, providing solutions for all your needs.



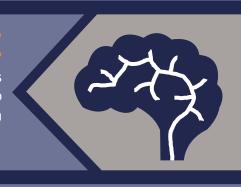


# SPECIAL PROJECTS

We are seasoned experts in designing and executing scientific studies to provide validation data that supports product and process development and regulatory compliance. We also provide a full complement of training support for our clients including HACCP, GMP, SSOP, FSMA, and EMP.

#### **EXPERTISE**

Our highly knowledgeable industry leaders are dedicated to providing customers with information regarding important industry standards and assisting you to achieve an understanding of your results. Few testing laboratories can match the level of expertise and technological leadership Eurofins offers.





### **COURIER ROUTES**

Eurofins offers convenient sample pickup via a comprehensive courier network throughout many regions of the United States. We offer dependability day-in and day-out, giving our clients the best possible turnaround times.

## **CUSTOMIZED REPORTS**

Reporting is a key component to unlocking a solid understanding of your results. Eurofins offers customized reports to meet your exact requirements and specifications.



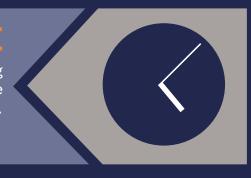


#### QUALIFIED PERSONNEL

All of our laboratory managers and technicians are adequately experienced in food microbiology and undergo detailed step-by-step training to ensure all procedures are followed.

## **TURNAROUND TIME**

Eurofins Microbiology offers quick turnaround times: we typically start testing day of receipt and issue reports as soon as the results are approved. We are proud to achieve 99% success in meeting turnaround time commitments.





# ONLINE RESULTS

Eurofins Online displays real-time results as your testing is completed in the laboratory. Our results are reported accurately, unambiguously, and objectively to include the information you need to interpret results.

#### **PORTFOLIO**

Eurofins draws on the latest developments in the field to offer our customers unique testing solutions. As a world leader, the breadth of our portfolio allows us to offer you the most appropriate, timely, and cost-effective testing methods best suited for your specific needs.





# EXPANDING OUR FOOTPRINT

We're taking Eurofins Microbiology to the next level by expanding in markets across the United States. With laboratories positioned throughout the country, our network of courier routes is expanding; providing a convenient and timesensitive option to our clients.

# PRICE

Price is often a critical component when choosing a laboratory partner, but it is essential not to overlook other important factors. Eurofins Microbiology strives to provide cost effective solutions by strategically partnering with our vendors and taking advantage of efficiencies. As a result, Eurofins has a successful track record offering high quality services at a competitive price.



