

## Job opportunity: Technical Business Manager

**Eurofins Amatsigroup** is one of the leading CDMOs in Europe providing high-quality, customized drug development solutions for specialty and biopharma clients. Our focus is to support clients on the earliest phases of their development pathway (from API to the clinical packaging).

Its Belgian subsidiary, Eurofins Amatsigroup NV, based in Ghent, is offering a **complete drug development package for new drug entities (biologic and chemical) up to early clinical phases** to third parties to help them in speeding up the development and manufacturing of their drugs:

- Drug substance biological process and analytical method development and production, including GMP manufacturing. The principal technological expertise is production and purification of recombinant proteins derived from microbial and eukaryotic systems, for research purposes and toxicological studies as well as for clinical trials, including formulation development and stress stability studies. The company also has extensive expertise in the manufacturing of viruses and living cells for vaccine purposes and in-depth knowledge of working under pharmaceutical and GMP quality requirements.
- Drug product development of new drug candidates focusing on difficult to formulate drugs that are in preclinical, phase I or phase II clinical development. The company offers a full suite of drug development services encompassing preclinical development, preformulation development, formulation development, analytical development, dosage forms development, scaling-up and GMP manufacturing of chemical and biologicals drug candidates.

Eurofins Amatsigroup NV develops and produces non-sterile and sterile biologicals (drug substance and drug product) and chemicals (drug product) in preclinical and early clinical development phases.

With approximately 400 staff worldwide, we operate out of 10 sites either in France and Belgium. To support our ambitious growth plan, we are today looking for a Technical Business Manager for our site in Ghent, Belgium.

### **Position: Technical Business Manager**

#### **Position/Responsibilities**

Eurofins Amatsigroup wishes to enforce its team with a **Technical Business Manager** and is looking for a professional with expertise in the biotech sector and/or experience in business development.

We are looking for a person that collaborates with the Director Business Development of Eurofins Amatsigroup in expanding the growth of the company by attracting business opportunities to Eurofins Amatsigroup.

#### **His/her main responsibilities are:**

- Translate customer requests into development plans and prepare quotes
- Screening company profiles to look for relevant clients
- Preparation of and participating in partnering meetings, and organize and do one-on-one meetings
- Developing and adapting marketing materials for Amatsigroup NV such as presentations, website update
- General interactions with potential customers that call, mail or visit Eurofins Amatsigroup

**Competences and education:**

- A Master Degree with scientific orientation (Pharmaceutical sciences, Chemistry, Biochemistry, Bio-engineering, Industrial Engineering) or related discipline with relevant expertise (production of biologics)
- Excellent organization, flexible and coordination skills
- Excellent oral communication, reporting and presentation skills
- Ability to work independently as well as a member of a team in a dynamic environment
- Fluent in English and Dutch, written and spoken. Knowledge of French or German is an advantage.

**We offer you:**

- A position with responsibility within a dynamic company
- Personal development through learning on the job and additional external trainings
- A market oriented compensation

**Interested in this challenging job?**

- Please send your application including CV and motivation letter via e-mail to Alexandrine Abbeloos (a.abbeloos@amatsigroup.com) and you will be contacted soon.