

OFFICE-BASED SALES PERSON - Laboratory of environmental analysis.

Eurofins in Portugal recruits an Office-Based Sales Person for its Laboratory in Paredes.

If you have already sales experience and if you are willing to join an International Group, you are the one we are looking for.

You will be part of a dedicated internal sales team committed to the sales efforts of a French business, with extended working hours (6am to 8pm).

Missions:

- Sale of a product, mostly over the telephone and using email to connect with new customers.
- Follow customer when using the tools for the 1st time, and all along the 1st order.
- Responding to a wide range of queries from customers, answer questions and assisting and supporting them through the whole of the sales process
- Do the account management in our IT systems
- Follow the credit management so that there are no overdue

Profile:

- French speaker and writer
- Strong Customer orientation
- Possess an unquestionable moral and ethical backbone
- Able to work in team and under pressure
- Thrives in a fast-paced work environment - takes pride in achieving results
- Good communication skills
- Demonstrate motivation, initiative and pro-activity
- Well organized and rigorous in the work

Candidaturas@eurofins.com